

FIG. 1

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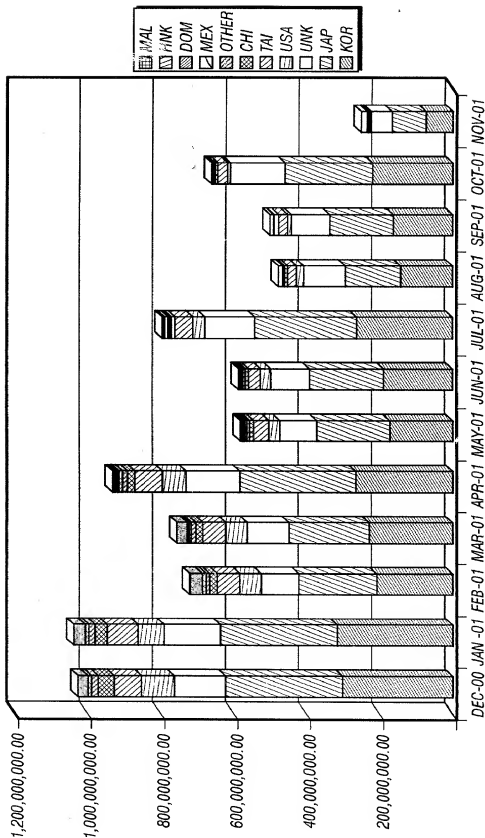


FIG. 2

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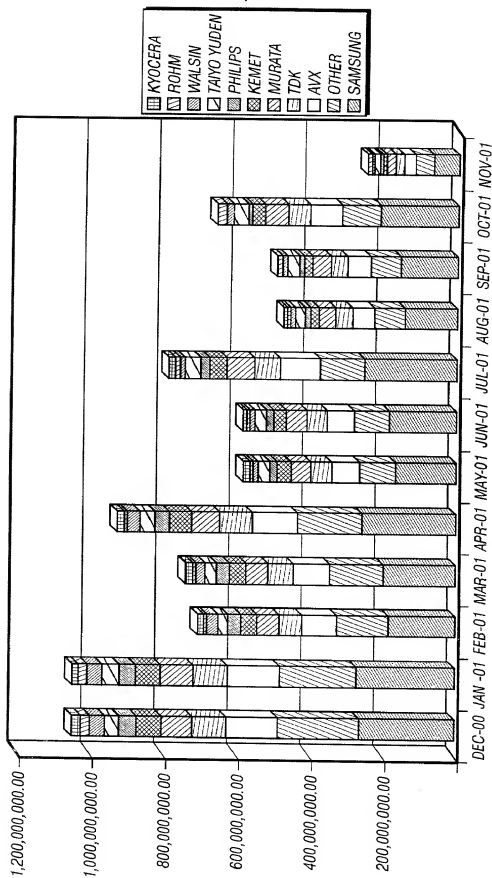


FIG. 3

200110-20000000

ENSTEIN BILL OF MATERIALS MANAGEMENT-DELL INTERNET EXPLORER

File Edit Window Sign Off Help

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY MAIL UNDO EDIT

ADDRESS: http://

GO SEARCH

DELL

SELECT SUPPLIER

SELECT BOM

5322D (CRT-SC)

SHOW BOM

*INDICATES THAT THE BOM IS CURRENTLY CHECKED OUT
+INDICATES THAT THE CURRENT USER HAS THE BOM CHECKED OUT

SELECT MANUFACTURER

SELECT MANUFACTURER MIX

MANUFACTURER LEAD TIME

MANUFACTURER PART NUMBER

VIEW MODE XML

COMPONENT MANUFACTURER DETAILS?

COMPONENT MANUFACTURER COUNTRIES OF ORIGIN

AVAILABLE COUNTRY LIST

CURRENT SELECTED COUNTRY LIST

UNITED STATES
JAPAN
TAIWAN

TAJIKISTAN
TANZANIA

*1. LAST COUNTRY(COUNTRIES) WHERE MOST SIGNIFICANT VALUE ADD WAS PERFORMED

I/C MANUFACTURER FAB/FOUNDRY NAME

API

404

406

410

411

412

414

416

418

TRANSISTOR

TRANSISTOR

TRANSISTOR

TRANSISTOR

FET-SILICON:1R6634A,N:250V,8

FET-SILICON:1R6630,N:200V,10A

LED-ROUND:SNV:176MM,5630

IC-EEPROM:2404512BBB,10F5

IC-OPAMP-324,DIP14P,300MIL,C

IC-VIDEO:AMP2506,DIP28P,500

IC-POS:FIXEDREG:7805,T0-220

IC-POS:ADJUSTREG:76R12,T0

IC-RESET:T0-45,T0-92,3P*PLAS

IC-VERTICALDEF:1442142,SIP10

IC-HOR.VER.PROCESSO:TD448

IC-OSDPROCESSOR:KS2501-09

PRESENTATION A

PRESENTATION B

FIG. 4A

408



408

SELECT MONTH: ☒ MAY ☐ JUN ☐ JUL ☐ AUG ☐ SEP ☐ OCT

510

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COST	MAY	JUN	JUL	AUG	SEP	OCT
MATERIAL COST CALCULATED	0	0	0	0	0	0
MATERIAL COST						
LABOR COST						
OVERHEAD						
PROFIT						
FREIGHT	0	0	0	0	0	0

FREIGHT CALCULATED	0	0	0	0	0	0
FREIGHT COST						
INSURANCE						
FUEL SURCHARGE/CREDIT						
AIR (EXCEPTIONS)						

<input checked="" type="checkbox"/> SLC	0	0	0	0	0	0
---	---	---	---	---	---	---

SLC CALCULATED	0	0	0	0	0	0
STORAGE						
PALLET IN						
PALLET OUT						
PALLET CONFIGURATION						
2 WEEK BUFFER						
FINANCE						

WARRANTY						
SUPPLIER ABSORPTION						

<input checked="" type="checkbox"/> MISCELLANEOUS	0	0	0	0	0	0
---	---	---	---	---	---	---

MISCELLANEOUS CALCULATED	0	0	0	0	0	0
CORNER BOARD						
SLIP SHEETS						
PALLET PURCHASE						
PROCESSING FEE/HANDLING CHARGE						
BROKERAGE						
DECONTAINERIZATION						
NET TERMS						
REGIONAL PRODUCT ADDER						
HARBOR MAINTENANCE						

FIG. 5A

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DUTY						
OTHER						
TOTALS	0	0	0	0	0	0

FIG. 5B

SELECTED MONTH:	NOV-APR					
COST	NOV	DEC	JAN	FEB	MAR	APR
MATERIAL COST CALCULATED	0	0	0	0	0	0
MATERIAL COST						
LABOR COST						
OVERHEAD						
PROFIT						
MISCELLANEOUS						
TOTALS	0	0	0	0	0	0

FIG. 6

SELECTED MONTH:	NOV-APR					
COST	NOV	DEC	JAN	FEB	MAR	APR
MATERIAL COST						

FIG. 7

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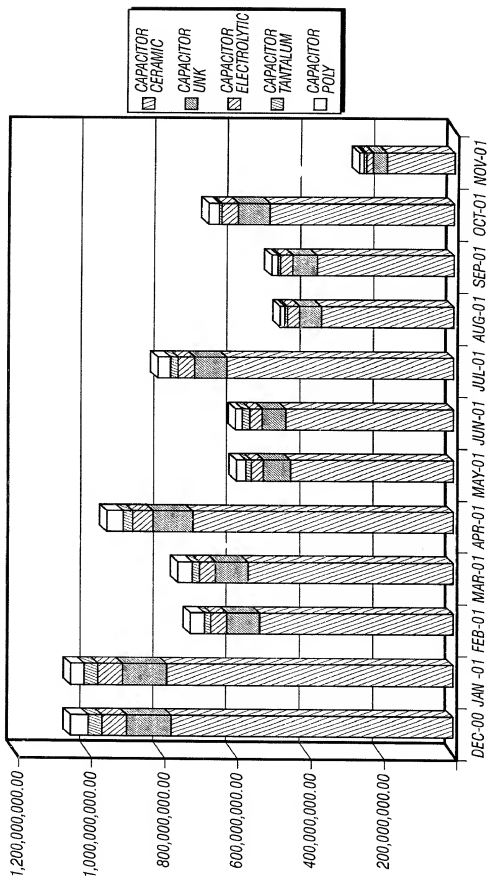


FIG. 8A

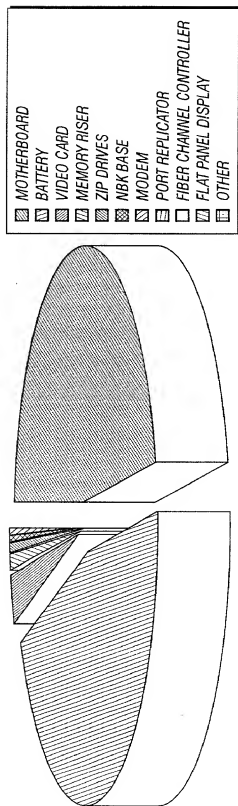


FIG. 88

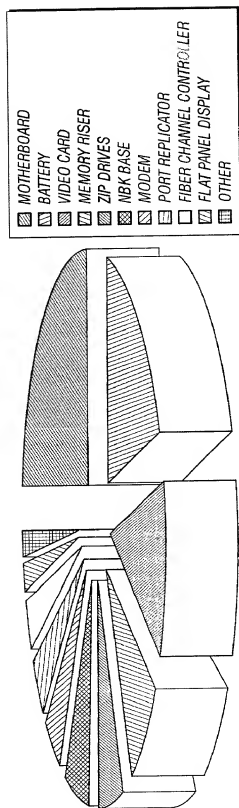


FIG. 8C

Geo-Political Risk:**Concentration Risk****Political/Economic Risk****Rating****Methodology:**

Percent of Supply in a Single Country:

- ~33% -- Low
- ~50% -- Moderate
- ~75%+ -- High

Every country is rated on trade risk, medium-term lending risk, political and policy risk. Weighted risk ratings reflect lowest risk (1) to highest risk (5)

Modern Example:

- Taiwan
- Singapore
- U.S.
- England

<u>Country</u>	<u>% of Supply Base</u>	<u>Weighted Risk Rating</u>	<u>Weighted Ratings</u>
Taiwan	40%	2.0	0.80
Singapore	40%	1.0	0.40
U.S.	15%	1.0	0.15
England	5%	1.0	0.05
			<u>1.40</u>



**Moderate
Concentration Risk**



**Low Political/
Economic Risk**

FIG. 9

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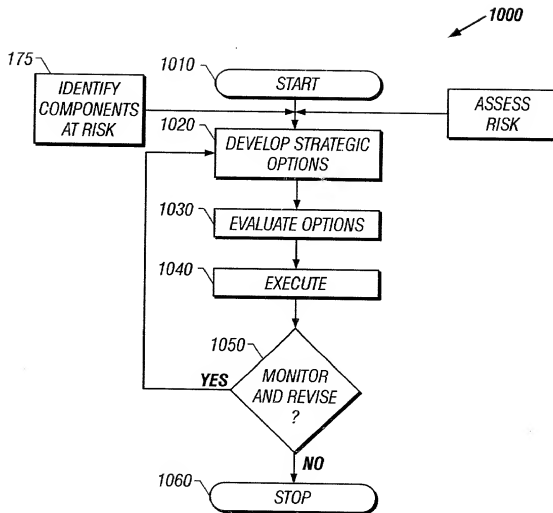


FIG. 10

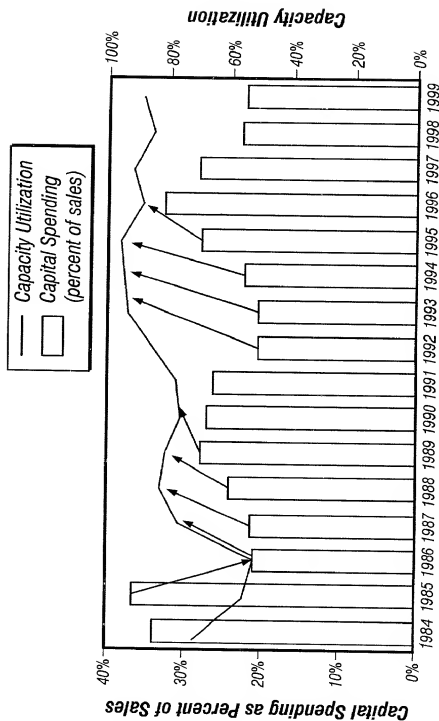


FIG. 11A

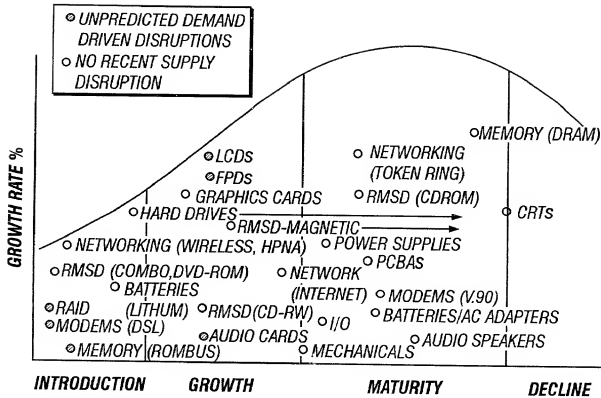


FIG. 11B

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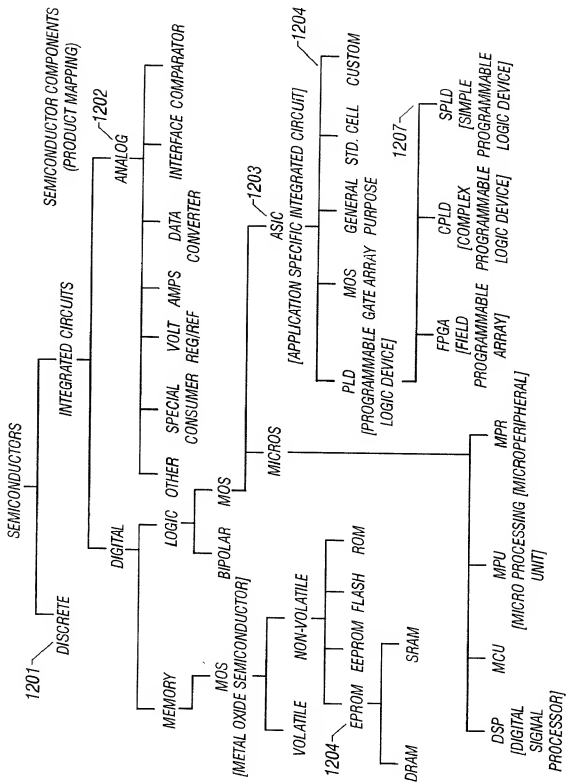


FIG. 12

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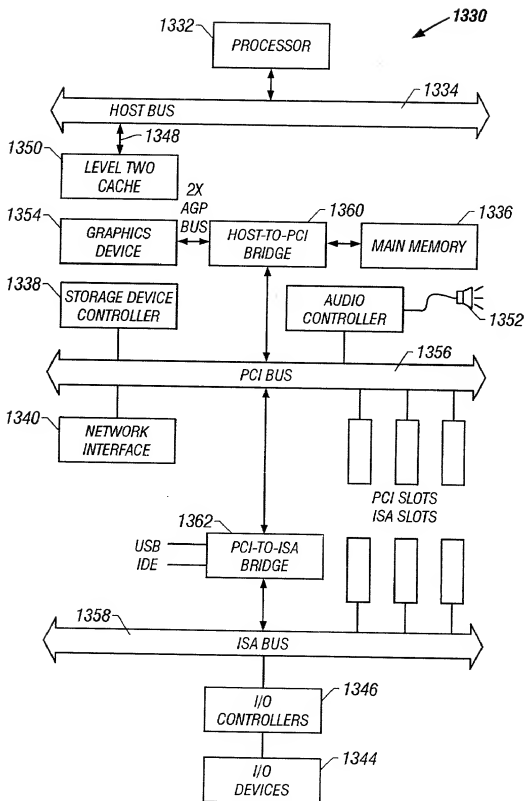


FIG. 13

